

Heavy Duty Engine / Transmission / Multifunctional Oils

MOTUL

Technical & Marketing revamp

Summary

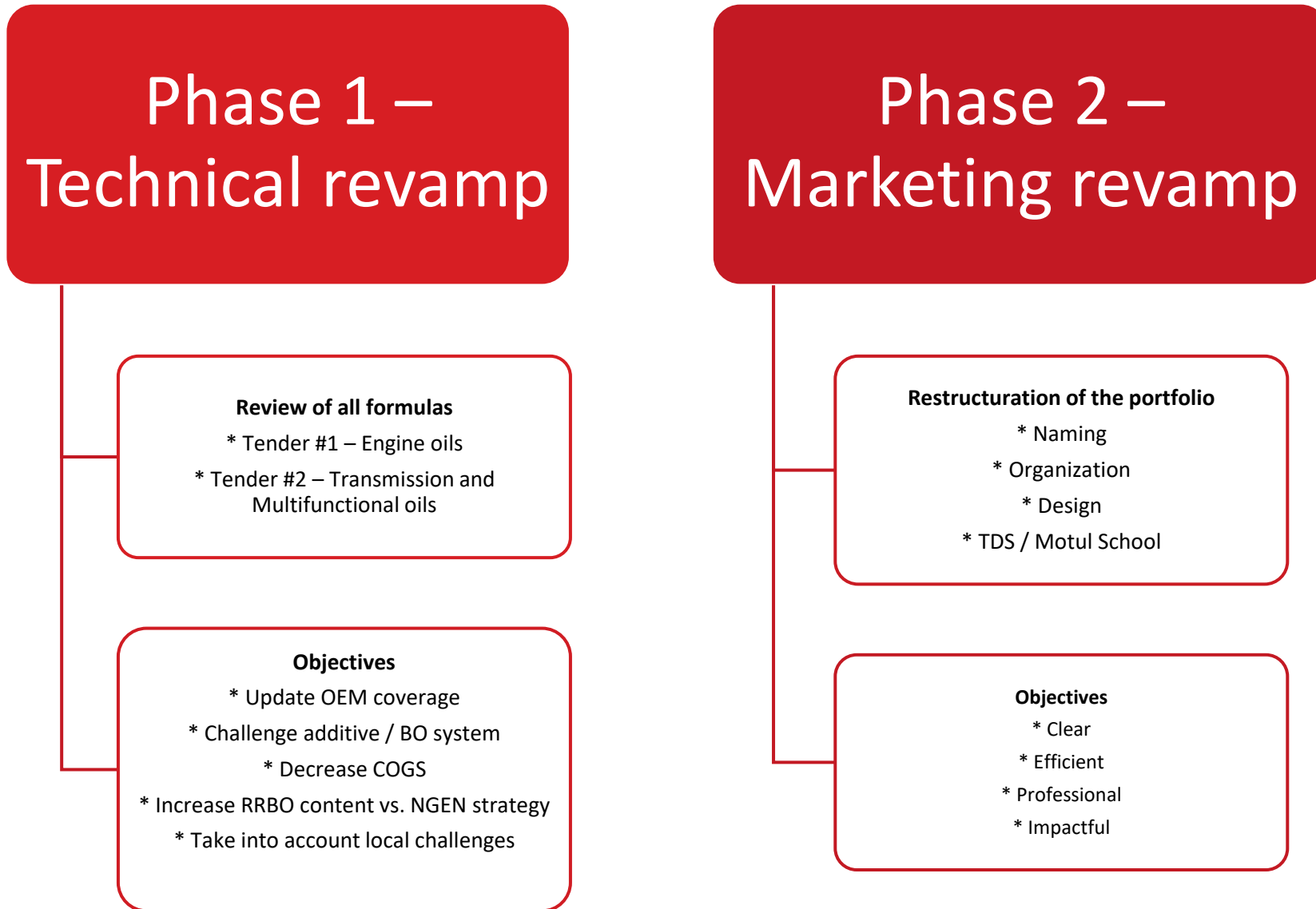
- 01.** Project features
- 02.** Technical revamp
- 03.** Marketing revamp – Engine oils
- 04.** Marketing revamp – Transmission oils
- 05.** Marketing revamp – Multifunctional oils

- 06.** Additional assets
- 07.** Phase-out/in process
- 08.** Timeline

01.



Project features



02.



Technical revamp

Formula review – Engine / Transmission / Multifunctional

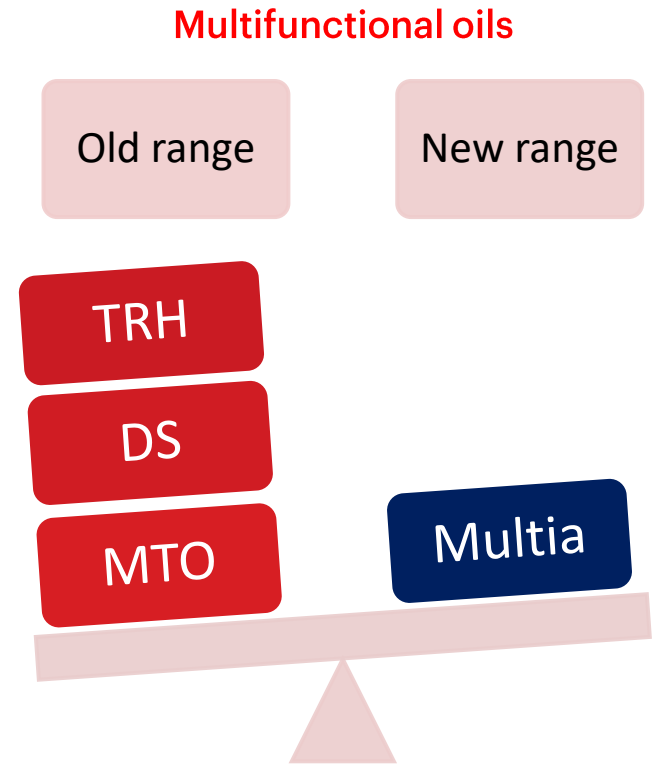
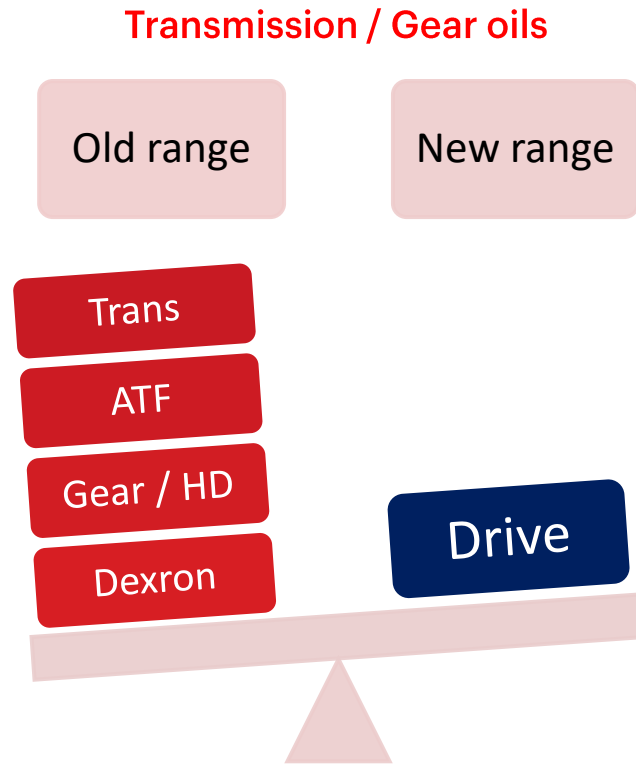
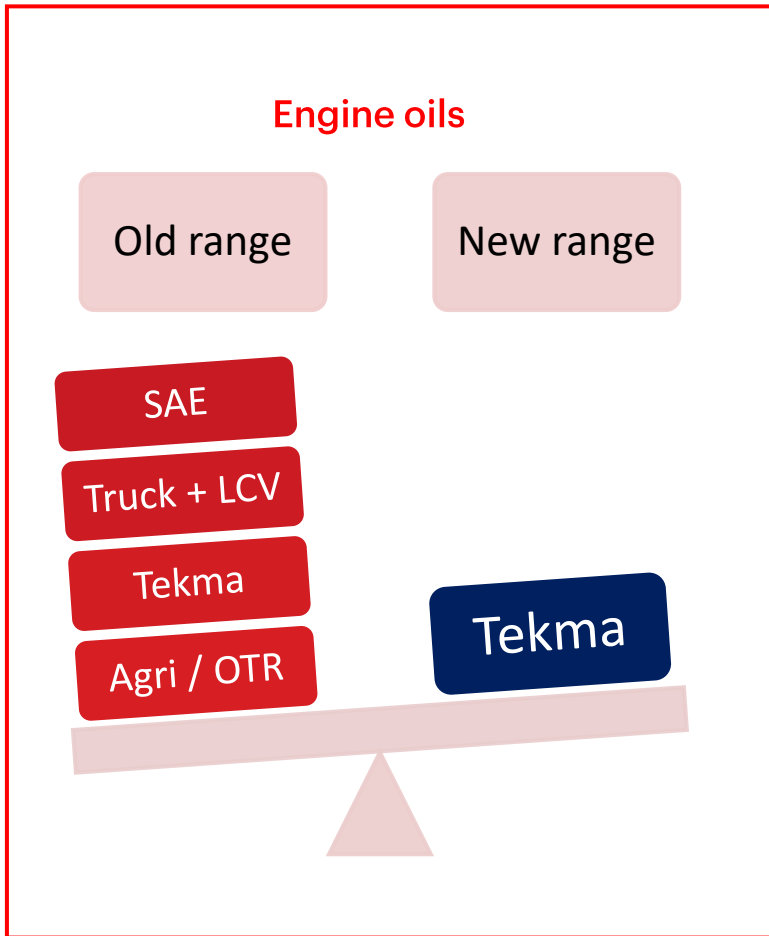
- Tender
 - Done with the main 4 additive suppliers (*from August 24 to February 25*)
 - Full portfolio analysed and challenged
- Achievements
 - OEM
 - Global update of the OEM coverage
 - COGS
 - Optimization down to -30% (*May 2025 vs. October 2024*)
 - NGEN
 - Increase of the regenerated base oil content for better performance, optimised cost and lower carbon footprint
 - The demand from customer is constantly increasing
 - Confidential data about formula content can be shared upon request

03.



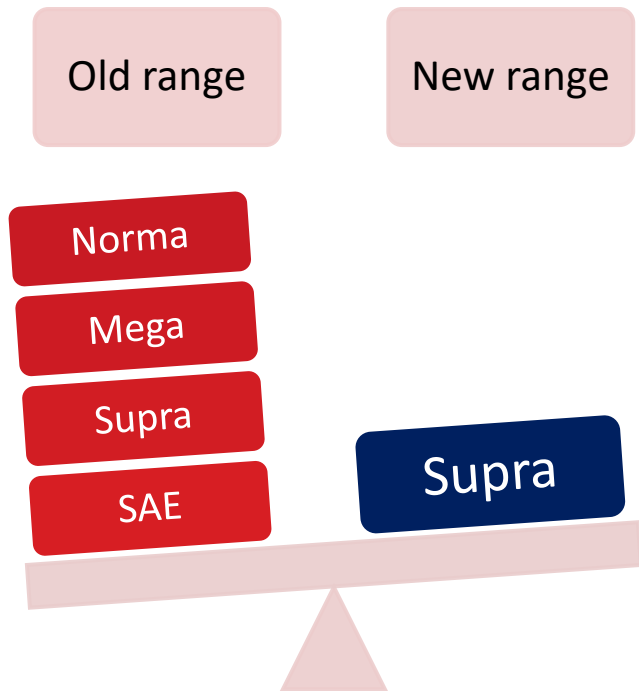
Marketing revamp Engine oils

Naming - Product family

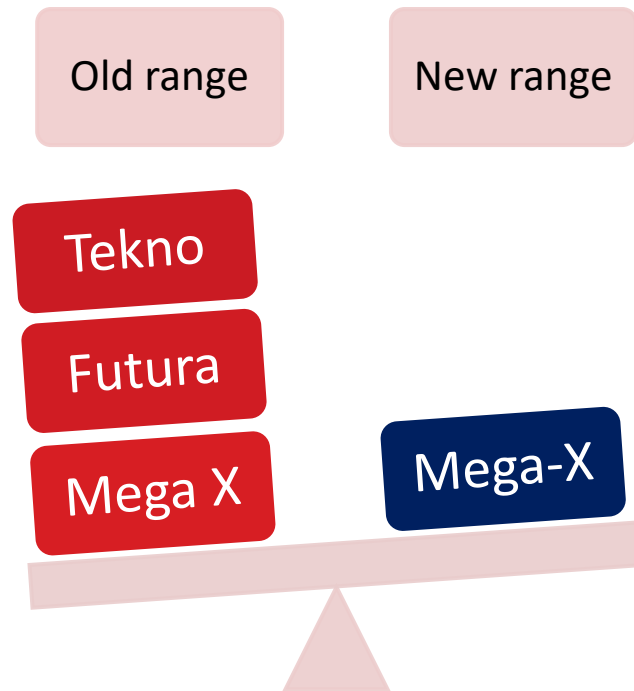


Naming - Quality

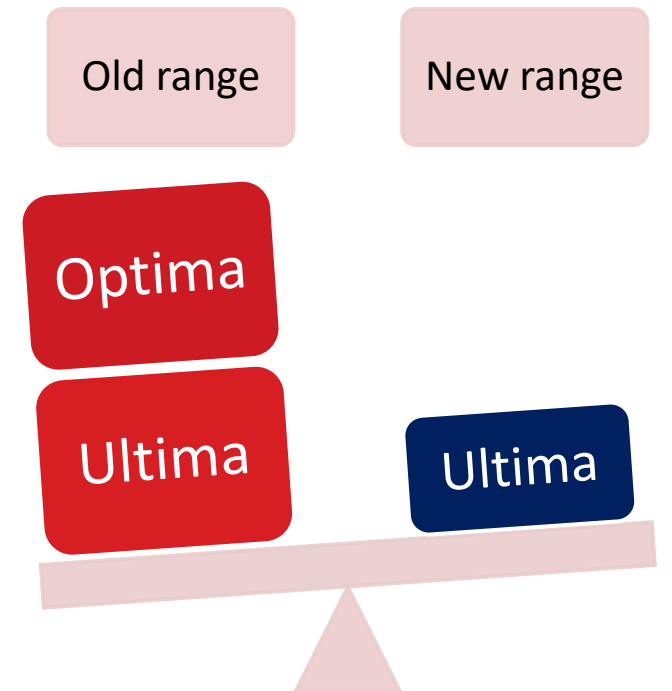
Mineral



Technosynthese®



Fully Synthetic



Naming – qualifiers

	Meaning
AGRI	Agriculture
EL	Extended Level
EP	Extended Protection
ES	Extended Service
FE	Fuel Economy
LCV	Light Commercial Vehicle
LD	Long Drain
LS	Low SAPS
OTR	Off The Road
2T	2 Stroke (<i>2 Temps in french</i>)

HD Engine Oils 2025 – New names explained

	Quality	Viscosity Grade	Qualifier #1	Qualifier #2	Qualifier #3
TEKMA SUPRA 40	Mineral	SAE 40	/	/	/
TEKMA SUPRA 40 2T	Mineral	SAE 40	2T	/	/
TEKMA SUPRA 50	Mineral	SAE 50	/	/	/
TEKMA SUPRA 10W	Mineral	SAE 10W	/	/	/
TEKMA SUPRA 15W-40	Mineral	SAE 15W-40	/	/	/
TEKMA SUPRA 20W-50	Mineral	SAE 20W-50	/	/	/
TEKMA SUPRA 15W-40 EL	Mineral	SAE 15W-40	EL – Extended Level	/	/
TEKMA SUPRA LCV 15W-40	Mineral	SAE 15W-40	LCV – Light Commercial Vehicle	/	/
TEKMA SUPRA 15W-40 LD	Mineral	SAE 15W-40	LD – Long Drain	/	/
TEKMA SUPRA 15W-40 LS	Mineral	SAE 15W-40	LS – Low SAPS	/	/
TEKMA MEGA-X 10W-40	Technosynthese®	SAE 10W-40	/	/	/
TEKMA MEGA-X AGRI 10W-40 ES	Technosynthese®	SAE 10W-40	AGRI – Agriculture	ES – Extended Service	/
TEKMA MEGA-X OTR 10W-40 ES	Technosynthese®	SAE 10W-40	OTR – Off The Road	ES – Extended Service	/
TEKMA MEGA-X 10W-40 LD	Technosynthese®	SAE 10W-40	LD – Long Drain	/	/
TEKMA MEGA-X 15W-40	Technosynthese®	SAE 15W-40	/	/	/
TEKMA MEGA-X AGRI 15W-40 ES	Technosynthese®	SAE 15W-40	AGRI – Agriculture	ES – Extended Service	/
TEKMA MEGA-X OTR 15W-40 ES	Technosynthese®	SAE 15W-40	OTR – Off The Road	ES – Extended Service	/
TEKMA MEGA-X 15W-40 LD	Technosynthese®	SAE 15W-40	LD – Long Drain	/	/
TEKMA MEGA-X 10W-30 LS	Technosynthese®	SAE 10W-30	LS – Low SAPS	/	/
TEKMA MEGA-X 10W-40 LS	Technosynthese®	SAE 10W-40	LS – Low SAPS	/	/
TEKMA MEGA-X AGRI 10W-40 LS ES	Technosynthese®	SAE 10W-40	AGRI – Agriculture	LS – Low SAPS	ES – Extended Service
TEKMA MEGA-X OTR 10W-40 LS ES	Technosynthese®	SAE 10W-40	OTR – Off The Road	LS – Low SAPS	ES – Extended Service
TEKMA MEGA-X 10W-40 LS EP	Technosynthese®	SAE 10W-40	LS – Low SAPS	EP – Extended Protection	/
TEKMA ULTIMA 5W-30 LD	Fully Synthetic	SAE 5W-30	LD – Long Drain	/	/
TEKMA ULTIMA 10W-40 LD	Fully Synthetic	SAE 10W-40	LD – Long Drain	/	/
TEKMA ULTIMA 5W-30 LS	Fully Synthetic	SAE 5W-30	LS – Low SAPS	/	/
TEKMA ULTIMA 5W-30 LS FE	Fully Synthetic	SAE 5W-30	LS – Low SAPS	FE – Fuel Economy	/

HD Engine Oils 2025 – Conversion chart – new vs. old

	New	Old #1	Old #2	Additional information
MINERAL	TEKMA SUPRA 40	SAE 40	TEKMA NORMA+ MONOGRADE 40	/
	TEKMA SUPRA 40 2T	/	/	New profile
	TEKMA SUPRA 50	TEKMA NORMA 50	/	/
	TEKMA SUPRA 10W	TEKMA NORMA 10W	/	/
	TEKMA SUPRA 15W-40	TEKMA SUPRA 15W-40	TEKMA NORMA+ 15W-40	SUPRA and NORMA+ 15W-40 merged
	TEKMA SUPRA 20W-50	TEKMA NORMA+ 20W-50	/	/
	TEKMA SUPRA 15W-40 EL	TEKMA MEGA 15W-40	/	/
	TEKMA SUPRA LCV 15W-40	TRUCK + LCV 15W-40	/	/
	TEKMA SUPRA 15W-40 LD	TEKMA MEGA X LD 15W-40	/	MEGA X LD 15W-40 split into 2 qualities: Mineral & Technosynthese®
	TEKMA SUPRA 15W-40 LS	TEKMA MEGA+ 15W-40	/	/
TECHNOSYNTHESE®	TEKMA MEGA-X 10W-40	TEKMA MEGA X 10W-40	/	/
	TEKMA MEGA-X AGRI 10W-40 ES	AGRI TEKNO 10W-40	/	/
	TEKMA MEGA-X OTR 10W-40 ES	OTR TEKNO 10W-40	/	/
	TEKMA MEGA-X 10W-40 LD	TEKMA ULTIMA 10W-40	/	ULTIMA 10W-40 split into 2 qualities: Technosynthese® and Fully Synthetic
	TEKMA MEGA-X 15W-40	TEKMA MEGA X 15W-40	/	/
	TEKMA MEGA-X AGRI 15W-40 ES	AGRI TEKNO 15W-40	/	/
	TEKMA MEGA-X OTR 15W-40 ES	OTR TEKNO 15W-40	/	/
	TEKMA MEGA-X 15W-40 LD	TEKMA MEGA X LD 15W-40	/	/
	TEKMA MEGA-X 10W-30 LS	TEKMA MEGA X LA 10W-30	TEKMA FUTURA+ 10W-30	MEGA X LA and FUTURA+ 10W-30 merged
	TEKMA MEGA-X 10W-40 LS	TEKMA MEGA X LA 10W-40	TEKMA FUTURA+ 10W-40	MEGA X LA and FUTURA+ 10W-40 merged
	TEKMA MEGA-X AGRI 10W-40 LS ES	AGRI TEKNO LA 10W-40	/	/
	TEKMA MEGA-X OTR 10W-40 LS ES	OTR LA 10W-40	/	/
	TEKMA MEGA-X 10W-40 LS EP	TEKMA ULTIMA+ 10W-40	/	ULTIMA+ 10W-40 → quality change to Technosynthese®
FULLY SYNTHETIC	TEKMA ULTIMA 5W-30 LD	TEKMA OPTIMA 5W-30	/	/
	TEKMA ULTIMA 10W-40 LD	TEKMA ULTIMA 10W-40	/	/
	TEKMA ULTIMA 5W-30 LS	TEKMA ULTIMA+ 5W-30	/	/
	TEKMA ULTIMA 5W-30 LS FE	/	/	New profile

HD Engine Oils 2025 – New skus

		EMG	1L	5L	20L	60L	208L	1000L	BULK
MINERAL	TEKMA SUPRA 40	70611		114278			114279		
	TEKMA SUPRA 40 2T	70612					114126		
	TEKMA SUPRA 50	70613			114236		114237		
	TEKMA SUPRA 10W	70620					114235		
	TEKMA SUPRA 15W-40	70621		114205	114206	114207	114208		
	TEKMA SUPRA 20W-50	70625		114249	114250		114251		
	TEKMA SUPRA 15W-40 EL	70622		114209	114210	114211	114212	114213	114214
	TEKMA SUPRA LCV 15W-40	70640		114215			114216		
	TEKMA SUPRA 15W-40 LD	70623			114172		114173		
	TEKMA SUPRA 15W-40 LS	70624		114217	114218		114219	114220	
TECHNOSYNTHESE®	TEKMA MEGA-X 10W-40	69721			114221	114222	114223	114224	
	TEKMA MEGA-X AGRI 10W-40 ES	69730			114225		114226		
	TEKMA MEGA-X OTR 10W-40 ES	69760			114227		114228		
	TEKMA MEGA-X 10W-40 LD	69722			114174		114175		
	TEKMA MEGA-X 15W-40	69725	114197	114238	114239	114240	114241	114242	
	TEKMA MEGA-X AGRI 15W-40 ES	69732			114243		114244		
	TEKMA MEGA-X OTR 15W-40 ES	69762					114233		
	TEKMA MEGA-X 15W-40 LD	69726	114200	114201	114202		114203	114204	
	TEKMA MEGA-X 10W-30 LS	69720			114188		114189	114183	114184
	TEKMA MEGA-X 10W-40 LS	69723			114190	114191	114192	114193	
	TEKMA MEGA-X AGRI 10W-40 LS ES	69731					114194		
	TEKMA MEGA-X OTR 10W-40 LS ES	69761			114195		114196		
	TEKMA MEGA-X 10W-40 LS EP	69724		114185	114186		114187	114198	114199
FULLY SYNTHETIC	TEKMA ULTIMA 5W-30 LD	70803					114176		
	TEKMA ULTIMA 10W-40 LD	70806		114230	114231		114232		
	TEKMA ULTIMA 5W-30 LS	70804		114177	114178	114179	114180	114181	114182
	TEKMA ULTIMA 5W-30 LS FE	70805			114125		114112	114113	

Product Department		HD Engine Oils 2025 – Products & Specs																	Colour code Black > Meets the spec Blue > Approved	
		API	ACEA	JASO	Allison	Caterpillar	Cummins CES	DAF	Daimler Truck DTRF	Detroit Diesel DFS	Deutz	Ford	MAN	MTU	Scania	Voith	Volvo	Mack	Renault	
MINERAL	TEKMA SUPRA 40	CC / SE	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/		
	TEKMA SUPRA 40 2T	CF-2	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/		
	TEKMA SUPRA 50	CC / SE	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/		
	TEKMA SUPRA 10W	CC / SE	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/		
	TEKMA SUPRA 15W-40	CG-4	E2	/	/	/	/	/	15B110 (228.3)	/	DQC II-18	/	M3275-1	Type 2	/	/	VDS	/		
	TEKMA SUPRA 20W-50	CF-4 / SF	E2	/	/	/	/	/	228.1	/	/	/	270	/	/	/	/	/		
	TEKMA SUPRA 15W-40 EL	CI-4 / SL	E7	/	/	ECF-1a ECF-2	20076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA SUPRA LCV 15W-40	CI-4 / SL	E7	/	/	ECF-1a ECF-2	20076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA SUPRA 15W-40 LD	CI-4	E7	/	/	/	20076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA SUPRA 15W-40 LS	CK-4 / SN	E7 E11	/	/	ECF-3	20086	/	15C100 (228.31)	93K222	DQC III-18 LA	M2C2171-F1	M3775	Type 2.1	/	/	VDS 4.5	EOS-4.5	RLD-3	
TECHNOSYNTHESE®	TEKMA MEGA-X 10W-40	CI-4	E7	/	/	/	20076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA MEGA-X AGRI 10W-40 ES	CI-4	E7	/	/	/	220076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA MEGA-X OTR 10W-40 ES	CI-4	E7	/	/	/	220076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA MEGA-X 10W-40 LD	CI-4	E4 E7	/	/	/	20078	/	15B110 (228.3) 15B120 (228.5)	93K215	DQC IV-18	/	M3277	Type 3	/	/	VDS-3	EO-N	RLD-2	
	TEKMA MEGA-X 15W-40	CI-4 / SL	E7	/	/	ECF-1a ECF-2	20076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA MEGA-X AGRI 15W-40 ES	CI-4 / SL	E7	/	/	ECF-1a ECF-2	20076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA MEGA-X OTR 15W-40 ES	CI-4 / SL	E7	/	/	ECF-1a ECF-2	20076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA MEGA-X 15W-40 LD	CI-4	E7	/	/	/	20076 20077 20078	/	15B110 (228.3)	93K215	DQC III-18	/	M3275-1	Type 2	/	/	VDS-3	EO-N	RLD-2	
	TEKMA MEGA-X 10W-30 LS	CK-4	E7 E11	DH-2	/	ECF-3	20086 20100	/	15C100 (228.31)	93K222	DQC III-18 LA	M2C2171-F1	M3775	Type 2.1	/	/	VDS 4.5	EOS-4.5	RLD-3	
	TEKMA MEGA-X 10W-40 LS	CK-4	E7 E11	DH-2	TES 439	ECF-3	20086 20100	/	15C100 (228.31)	93K222	DQC III-18 LA	/	M3775	Type 2.1	/	/	VDS 4.5	EOS-4.5	RLD-3	
	TEKMA MEGA-X AGRI 10W-40 LS ES	CK-4	E7 E11	DH-2	TES 439	ECF-3	20086 20100	/	15C100 (228.31)	93K222	DQC III-18 LA	/	M3775	Type 2.1	/	/	VDS 4.5	EOS-4.5	RLD-3	
	TEKMA MEGA-X OTR 10W-40 LS ES	CK-4	E7 E11	DH-2	TES 439	ECF-3	20086 20100	/	15C100 (228.31)	93K222	DQC III-18 LA	/	M3775	Type 2.1	/	/	VDS 4.5	EOS-4.5	RLD-3	
	TEKMA MEGA-X 10W-40 LS EP	CK-4 / SN	E7 E8 E11	DH-2	/	ECF-3	20077 20081 20086 20092 20100	PSQL 2.1 E LD	15C100 (228.31) 15C110 (228.51) 15C120 (228.52)	93K222	DQC IV-18 LA	/	M3477 M3775	Type 2.1 Type 3.1	/	/	VDS 4.5	EOS-4.5	RLD-3	
FULLY SYNTHETIC	TEKMA ULTIMA 5W-30 LD	CF	E4 E7	/	/	/	20077	Extended Drain	15B120 (228.5) 13D110 (235.28)	/	DQC IV-18	M2C212-A1	M3277	Type 3	LDF-3	Retarder Oil Class B	VDS-3	EO-N	RLD-2	
	TEKMA ULTIMA 10W-40 LD	CF	E4 E7	/	/	/	/	Extended Drain	15B120 (228.5)	/	DQC III-18	/	M3277	Type 3	LDF-3	/	VDS-3	EO-N	RLD-2	
	TEKMA ULTIMA 5W-30 LS	CK-4 / SN	E7 E8 E11	DH-2	/	ECF-3	20086	PSQL 2.1 E LD	15C100 (228.31) 15C110 (228.51) 15C120 (228.52)	93K222	DQC IV-18 LA	M2C213-A1	M3477 M3677 M3775	Type 3.1	LDF-4 Low Ash	/	VDS 4.5	EOS-4.5	RLD-3	
	TEKMA ULTIMA 5W-30 LS FE	FA-4 / SN	F01	DH-2	/	ECF-3	20087	/	15C130 (228.61)	93K223	/	M2C214-B1	/	/	/	/	VDS-5	EOS-5	RLD-5	

Old design



Mineral

Technosynthese®

Fully synthetic

Label design

New design

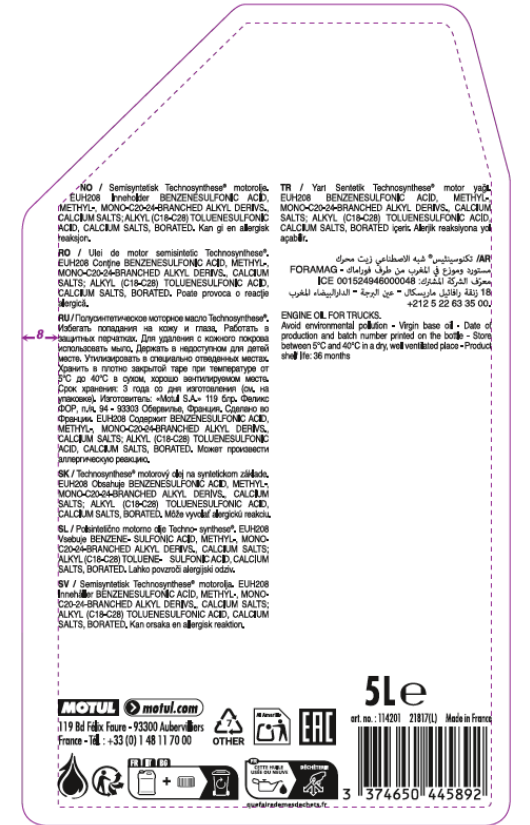
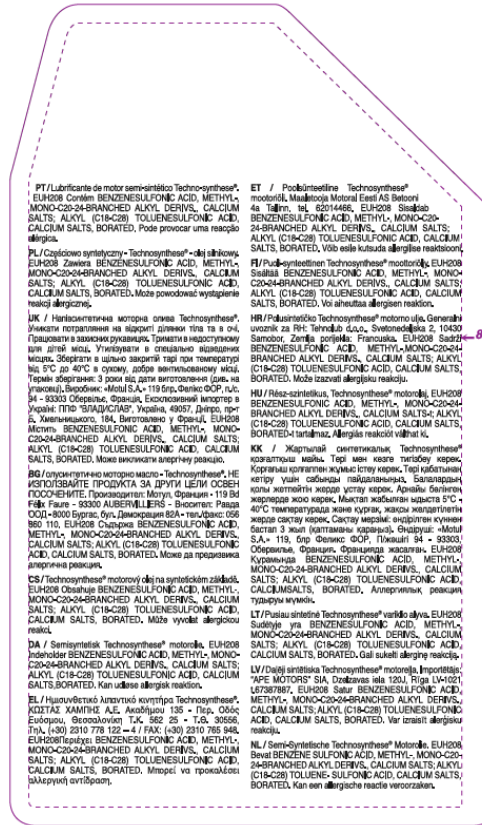


Note: All packshots, front and back labels are available in PIM

03. Marketing revamp - Engine oils



Label design



Example front & back labels for Tekma Mega-X 15W-40 LD 5L

Note: DTRF QR Codes will be added once the homologation process is completed

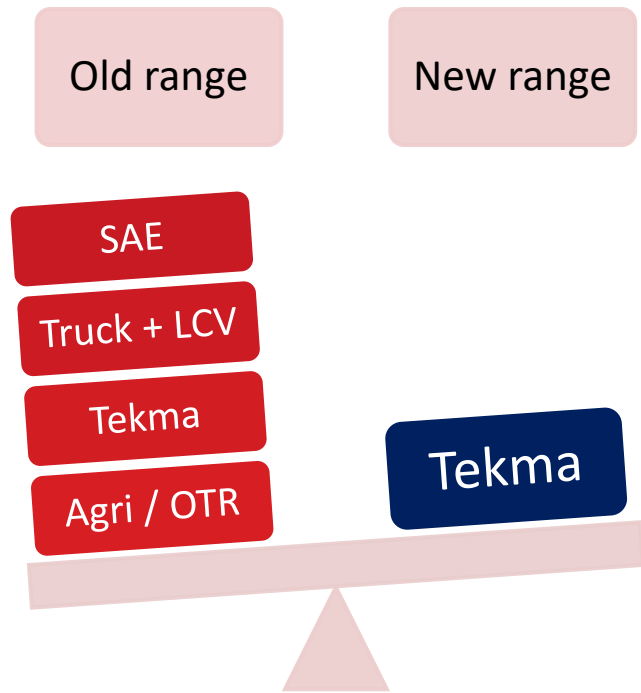
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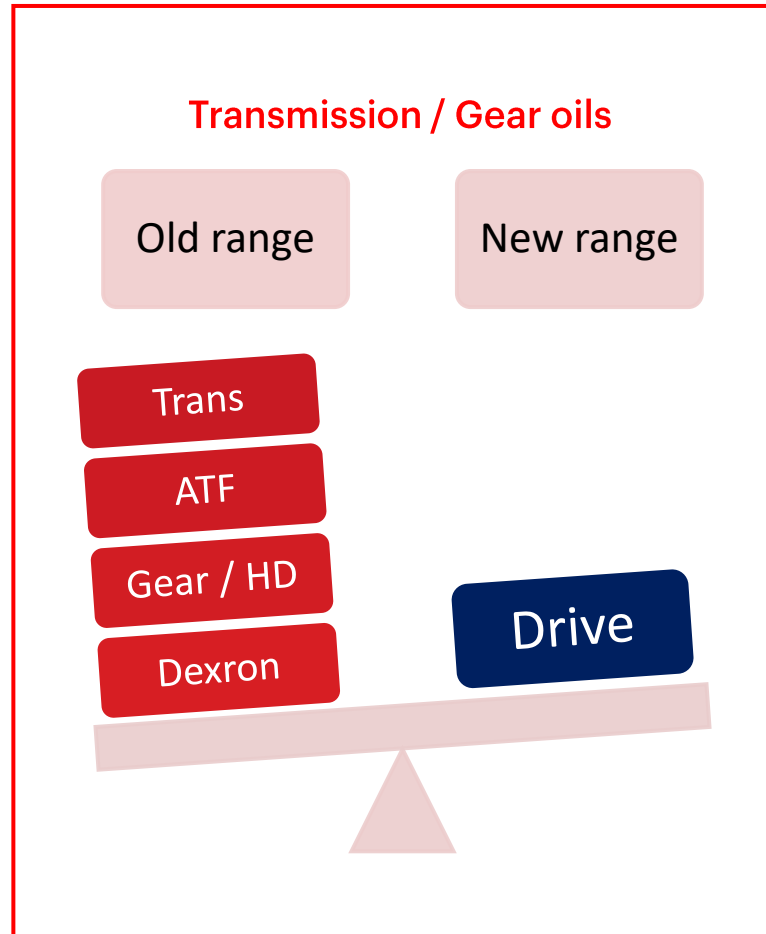
Marketing revamp Transmission oils

Naming - Product family

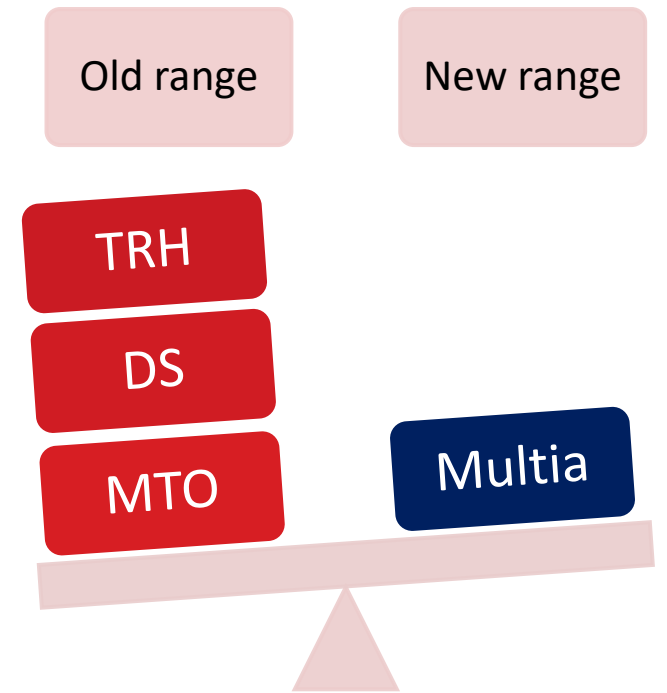
Engine oils



Transmission / Gear oils

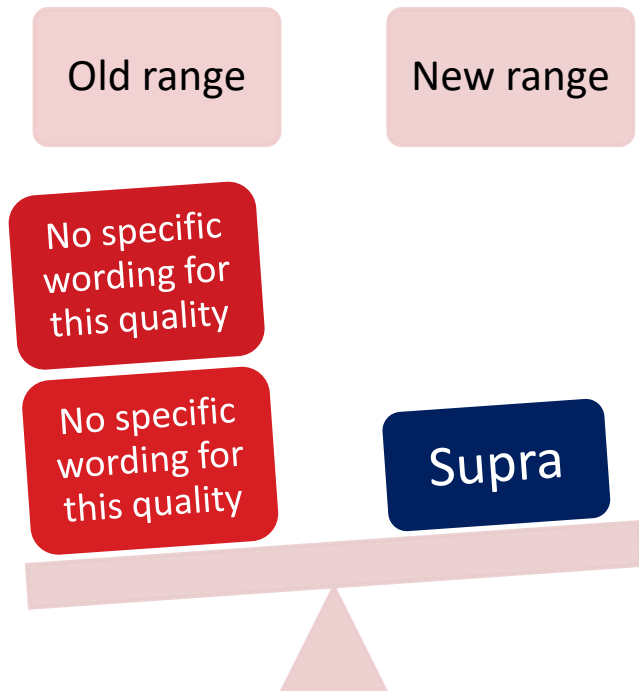


Multifunctional oils

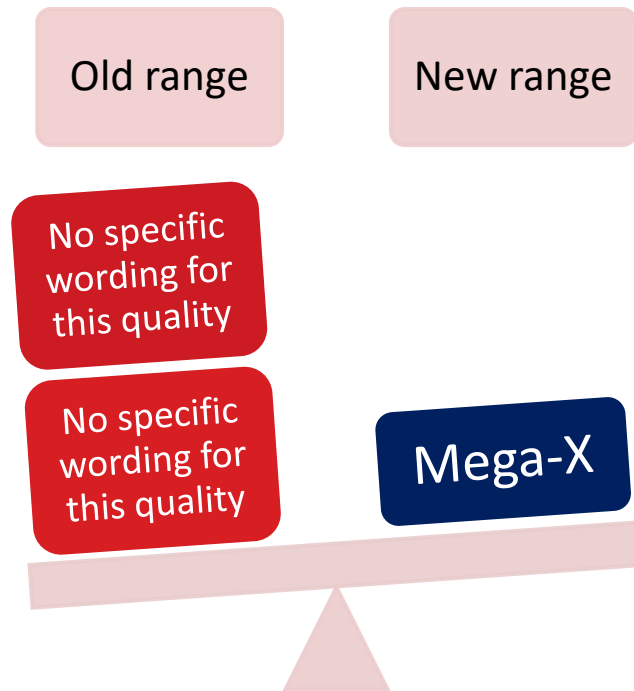


Naming - Quality

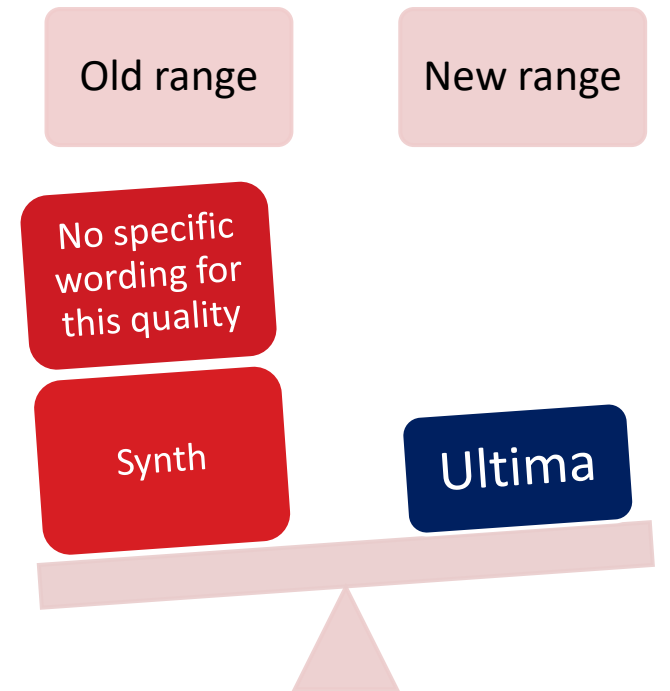
Mineral



Technosynthese®



Fully Synthetic



Naming – qualifiers

	Meaning
ATF	Automatic Transmission Fluid
DEX II	Dexron II
DEX III	Dexron III
LD	Long Drain
TDL	Total Drive Line

HD Transmission Oils 2025 – New names explained

	Quality	Viscosity Grade	Qualifier #1	Qualifier #2
DRIVE SUPRA 80W	Mineral	SAE 80W	/	/
DRIVE SUPRA 80W-90	Mineral	SAE 80W-90	/	/
DRIVE SUPRA 85W-90	Mineral	SAE 85W-90	/	/
DRIVE SUPRA 85W-140	Mineral	SAE 85W-140	/	/
DRIVE SUPRA 90	Mineral	SAE 90	/	/
DRIVE SUPRA ATF DEX II	Mineral	/	ATF – Automatic Transmission Fluid	DEX II – Dexron II
DRIVE MEGA-X ATF DEX III	Technosynthese®	/	ATF – Automatic Transmission Fluid	DEX III – Dexron III
DRIVE ULTIMA 75W-80 LD	Fully Synthetic	SAE 75W-80	LD – Long Drain	/
DRIVE ULTIMA 75W-90	Fully Synthetic	SAE 75W-90	/	/
DRIVE ULTIMA 75W-90 TDL	Fully Synthetic	SAE 75W-90	TDL – Total Drive Line	/
DRIVE ULTIMA ATF	Fully Synthetic	/	ATF – Automatic Transmission Fluid	/

HD Transmission Oils 2025 – Conversion chart – new vs. old

	New	Old #1	Additional information
MINERAL	DRIVE SUPRA 80W	GEAR MB 80W	/
	DRIVE SUPRA 80W-90	HD 80W-90	/
	DRIVE SUPRA 85W-90	TRANS MB 85W-90	/
	DRIVE SUPRA 85W-140	HD 85W-140	/
	DRIVE SUPRA 90	/	New profile
	DRIVE SUPRA ATF DEX II	DEXRON II-D	Family moving from PC to HD
TECHNO-SYNTHESE®	DRIVE MEGA-X ATF DEX III	DEXRON III	Family moving from PC to HD
FULLY SYNTHETIC	DRIVE ULTIMA 75W-80 LD	GEAR SYNTH XD 75W-80	/
	DRIVE ULTIMA 75W-90	/	New profile
	DRIVE ULTIMA 75W-90 TDL	GEAR SYNTH TDL 75W-90	/
	DRIVE ULTIMA ATF	ATF HD	/

HD Transmission Oils 2025 – New skus

		EMG	1L	5L	20L	60L	208L	1000L
MINERAL	DRIVE SUPRA 80W	27512	114452				114451	
	DRIVE SUPRA 80W-90	27513	114460	114459	114458	114456	114455	114454
	DRIVE SUPRA 85W-90	27515					114486	
	DRIVE SUPRA 85W-140	27514			114498		114487	
	DRIVE SUPRA 90	27516					114485	
	DRIVE SUPRA ATF DEX II	27510	114387				114386	
TECHNO-SYNTHESE®	DRIVE MEGA-X ATF DEX III	27511	114409	114410	114407	114408	114406	114405
FULLY SYNTHETIC	DRIVE ULTIMA 75W-80 LD	27517					114453	
	DRIVE ULTIMA 75W-90	27518					114484	
	DRIVE ULTIMA 75W-90 TDL	27519					114483	
	DRIVE ULTIMA ATF	27520					114364	

HD Transmission Oils 2025 – Products & Specs

Colour code
 Black > Meets the spec Blue > Approved

		API	SAE	Allison	DAF	Daimler Truck DTR	Ford	General Motors	IVECO	Mack	MAN	Military PRF	Scania	Voith	Volvo	Volkswagen	ZF TE-ML
MINERAL	DRIVE SUPRA 80W	GL-4	/	/	/	/	/	/	/	/	341 E2	/	/	/	/	/	17A / 24A 08
	DRIVE SUPRA 80W-90	GL-4 GL-5	/	/	/	/	/	/	/	/	342 M1 342 M2	2105D	/	/	STD 1273.1	/	05A / 12E / 16B / 17B / 19B / 21A 07A / 08 / 16C / 16D
	DRIVE SUPRA 85W-90	GL-4 GL-5	/	/	/	/	/	/	/	/	342 M1 342 M2	2105D	/	/	STD 1273.1	/	05A / 12E / 16B / 17B / 19B / 21A 07A / 08 / 16C / 16D
	DRIVE SUPRA 85W-140	GL-4 GL-5	/	/	/	/	/	/	/	/	/	2105D	/	/	97310	/	07A / 08A
	DRIVE SUPRA 90	GL-5	/	/	/	12B100 (235.0)	/	/	/	/	342 M1	2105D	/	132.00374400 (previously 3.325.339)	97310	TL 727	16C / 17B / 19B / 21A 08
	DRIVE SUPRA ATF DEX II	/	/	C4	/	13C100 (236.1) 13C110 (236.11) 13C120 (236.2) 13C140 (236.7) 13C150 (236.8) 13C170 (236.9)	ESP-M2C138-CJ ESP-M2C166-H	Dexron II-D Dexron II-E	/	/	339 V1 / 339 Z1 339A / 339D / 339F / 339 L1 / 339 L2	/	/	H55.6335.xx; Svc Bltn # 013	97325 / 97335 / 97337 97340 AT100 / 97341 AT101	/	03D / 04D / 14A / 17C 05L / 11A / 11B / 21L
TECHNO-SYNTHESE®	DRIVE MEGA-X ATF DEX III	/	/	C4	/	13C100 (236.1) 13C110 (236.11) 13C120 (236.2) 13C140 (236.7) 13C150 (236.8) 13C170 (236.9)	ESP-M2C138-CJ ESP-M2C166-H	Dexron III-F Dexron III-G Dexron III-H	/	/	339 V1 / 339 Z1 339A / 339D / 339F / 339 L1 / 339 L2	/	/	H55.6335.xx; Svc Bltn # 013	97325 / 97335 / 97337 97340 AT100 / 97341 AT101	/	03D / 04D / 14A / 17C 05L / 11A / 11B / 21L
FULLY SYNTHETIC	DRIVE ULTIMA 75W-80 LD	GL-4	/	/	DAF	/	/	/	IVECO	/	341 Z4	/	/	/	/	/	01L / 02L / 13 / 16K
	DRIVE ULTIMA 75W-90	GL-4	/	/	/	/	/	/	/	/	341 Z2 / 341 E2 341 GA2	/	STO 2:0G	/	/	/	02B / 06L / 08 / 17A / 24A
	DRIVE ULTIMA 75W-90 TDL	GL-4 GL-5	J2360	/	/	/	/	/	/	GO-J	/	2105D 2105E	STO 1:0	/	/	/	07A / 08
	DRIVE ULTIMA ATF	/	/	/	/	13C140 (236.7) 13C160 (236.81) 13C170 (236.9)	/	/	/	/	339 V1 / 339 V2 / 339 Z1 / 339 Z2 / 339 Z11 339 V3 / 339 Z12 / 339 Z3	/	/	150.014524.xx H55.6335.xx; Svc Bltn # 013 / H55.6336.xx; Svc Bltn # 118	97340 AT100 / 97341 AT101	/	04D / 14C / 16M / 16S / 20C / 25C 14A / 14B / 16L / 16R / 20B / 25B

Old design



Mineral

Technosynthese®

Label design

New design



Note: All packshots, front and back labels are available in PIM



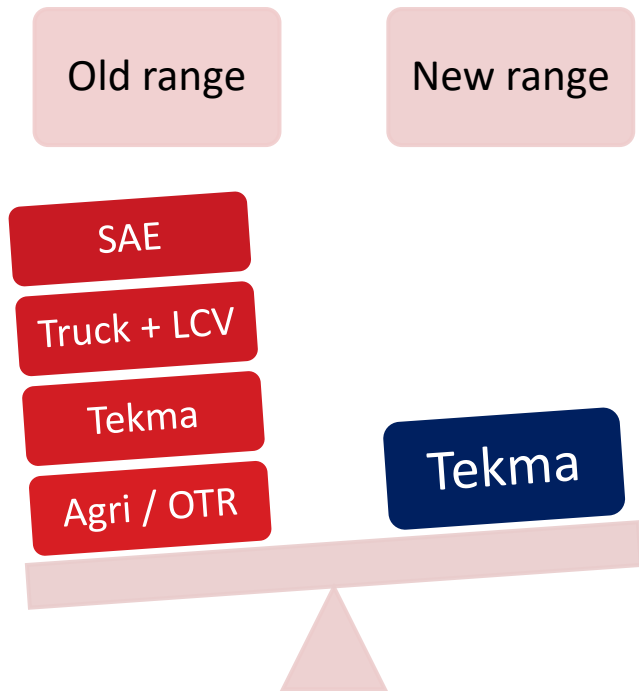
05.



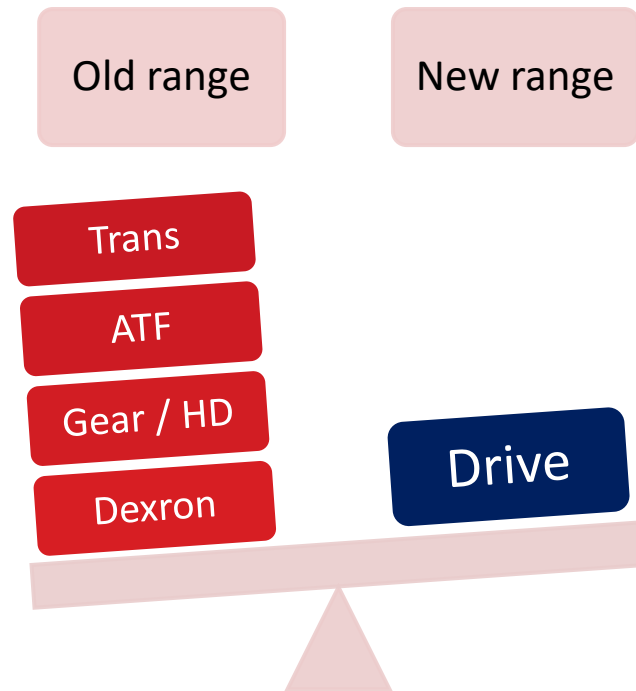
Marketing revamp Multifunctional oils

Naming - Product family

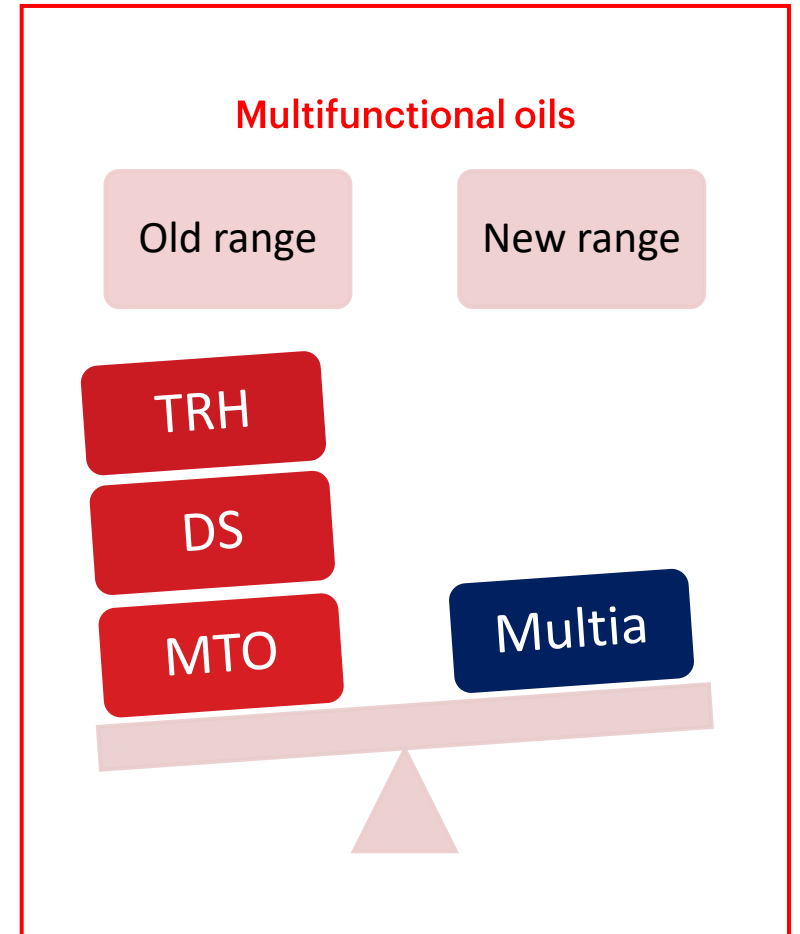
Engine oils



Transmission / Gear oils

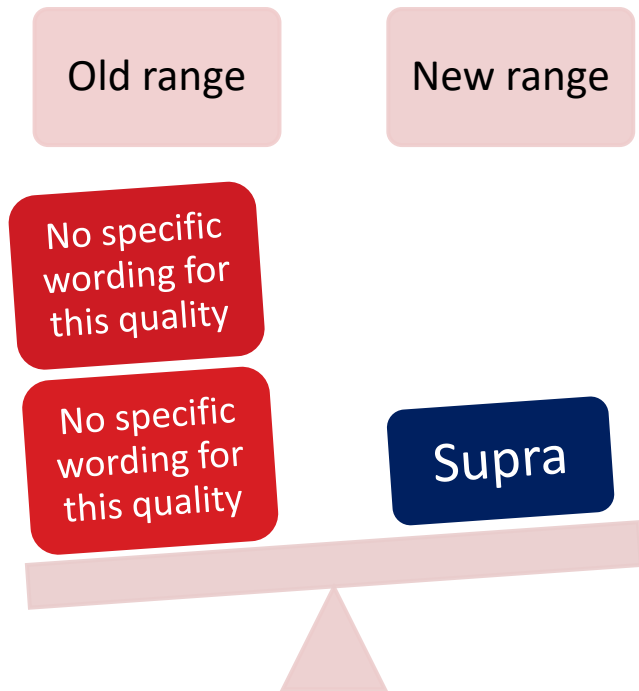


Multifunctional oils

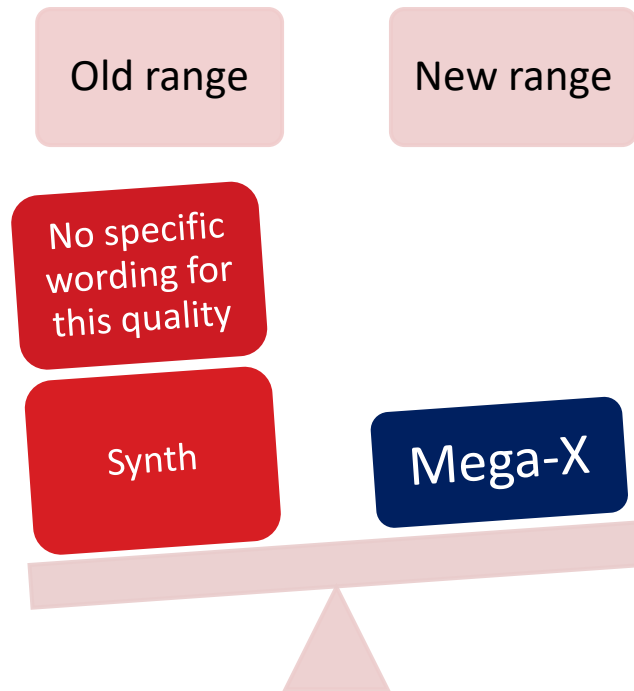


Naming - Quality

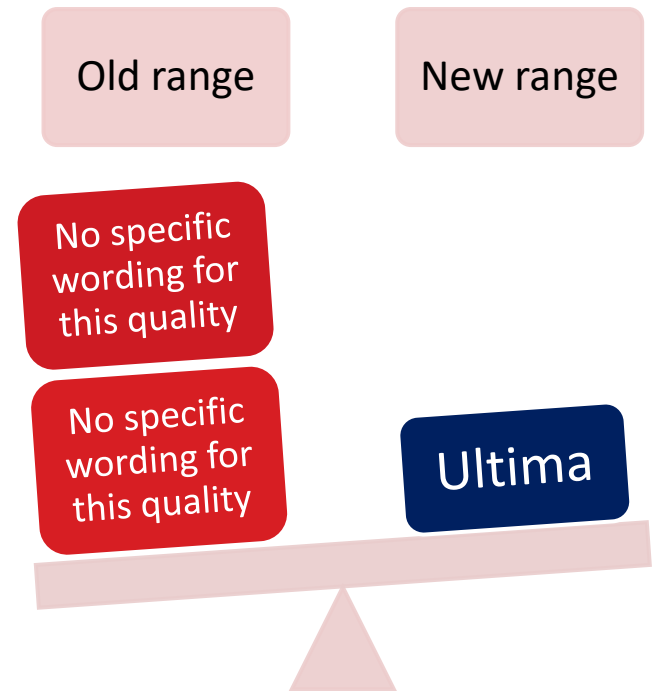
Mineral



Technosynthese®



Fully Synthetic



Naming – qualifiers

	Meaning
EP	Extended Protection
STOU	Super/Special Tractor Oil Universal
UTTO	Universal Tractor Transmission Oil
TO-4	Caterpillar specification

HD Multifunctional Oils 2025 – New names explained

	Quality	Viscosity Grade	Qualifier #1	Qualifier #2
MULTIA SUPRA STOU 10W-30	Mineral	SAE 10W-30	STOU - Super/Special Tractor Oil Universal	/
MULTIA SUPRA STOU 15W-40	Mineral	SAE 15W-40	STOU - Super/Special Tractor Oil Universal	/
MULTIA SUPRA UTTO 10W TO-4	Mineral	SAE 10W	UTTO - Universal Tractor Transmission Oil	TO-4 – Caterpillar spec
MULTIA SUPRA UTTO 30 TO-4	Mineral	SAE 30	UTTO - Universal Tractor Transmission Oil	TO-4 – Caterpillar spec
MULTIA SUPRA UTTO 50 TO-4	Mineral	SAE 50	UTTO - Universal Tractor Transmission Oil	TO-4 – Caterpillar spec
MULTIA SUPRA UTTO 10W-30	Mineral	SAE 10W-30	UTTO - Universal Tractor Transmission Oil	/
MULTIA SUPRA UTTO 10W-30 EP	Mineral	SAE 10W-30	UTTO - Universal Tractor Transmission Oil	EP – Extended Protection
MULTIA MEGA-X STOU 10W-40	Technosynthese®	SAE 10W-40	STOU - Super/Special Tractor Oil Universal	/
MULTIA ULTIMA UTTO 10W-30	Fully Synthetic	SAE 5W-30	UTTO - Universal Tractor Transmission Oil	/

STOU vs. UTTO Applications

	Engine	Transmission	Hydraulics	Wet Brakes
STOU	✓	✓	✓	✓
UTTO	✗	✓	✓	✓

HD Multifunctional Oils 2025 – Conversion chart – new vs. old

	New	Old #1	Additional information
MINERAL	MULTIA SUPRA STOU 10W-30	DS SUPERAGRI 10W-30	/
	MULTIA SUPRA STOU 15W-40	DS SUPERAGRI 15W-40	/
	MULTIA SUPRA UTTO 10W TO-4	MTO-4 SAE 10W	/
	MULTIA SUPRA UTTO 30 TO-4	MTO-4 SAE 30	/
	MULTIA SUPRA UTTO 50 TO-4	MTO-4 SAE 50	/
	MULTIA SUPRA UTTO 10W-30	TRH 97	/
	MULTIA SUPRA UTTO 10W-30 EP	TRH 100	/
TECHNO-SYNTHESE®	MULTIA MEGA-X STOU 10W-40	DS AGRI SYNT	/
FULLY SYNTHETIC	MULTIA ULTIMA UTTO 10W-30	TRH FE	/

HD Multifunctional Oils 2025 – New skus

		EMG	5L	20L	60L	208L	1000L
MINERAL	MULTIA SUPRA STOU 10W-30	45623		114369		114368	
	MULTIA SUPRA STOU 15W-40	45625		114371		114370	
	MULTIA SUPRA UTTO 10W TO-4	45622				114373	114372
	MULTIA SUPRA UTTO 30 TO-4	45626				114375	
	MULTIA SUPRA UTTO 50 TO-4	45627				114374	
	MULTIA SUPRA UTTO 10W-30	45624	114383	114381	114382	114380	114379
	MULTIA SUPRA UTTO 10W-30 EP	45621				114376	
TECHNO-SYNTHESE®	MULTIA MEGA-X STOU 10W-40	45620		114337		114336	
FULLY SYNTHETIC	MULTIA ULTIMA UTTO 10W-30	45628		114378		114377	

HD Multifunctional Oils 2025 – Products & Specs

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Part 1/3

		API	ACEA	AGCO Massey Ferguson	Allison	Case International Harvester	Case New Holland	Caterpillar	Daimler DTFR	DANA	Denison	Fiat
MINERAL	MULTIA SUPRA STOU 10W-30	CF-4 / SF CI-4 GL-4	E7	M1127 / M1135 / M1139 / M1141 / M1144 / M1145	C-4	* MS 1118 / 1207 / 1209	MAT 3525	TO-2	MB 227.1 / 228.1 15B110 (228.3)	/	/	/
	MULTIA SUPRA STOU 15W-40	CG-4 / GL-4	E3	M1135 / M1138 / M1139 / M1141 / M1143 / M1144 / M1145	C-4	* MS 1204 / 1205 / 1206 / 1207 / 1209 / 1210 / 1216 / 1230 / 1317 * Hy-Tran B-6 * MS-143-145 International Farmall (TCH Fluid) / MS-185 (TFD Fluid)	MAT 3505 / 3510 / 3525 / 3526	TO-2	MB 227.1	/	Parker (Denison UTTO) HF-1 to HF-2	Fiat Hesston AF-87
	MULTIA SUPRA UTTO 10W TO-4	GL-4	/	/	C-4	/	/	TO-4	/	OHTM-TO- 10W	Parker (Denison UTTO) HF-1 to HF-2	/
	MULTIA SUPRA UTTO 30 TO-4	GL-4	/	/	C-4 TES-439	/	/	TO-4	/	OHTM-TO- 30	Parker (Denison UTTO) HF-1 to HF-2	/
	MULTIA SUPRA UTTO 50 TO-4	GL-4	/	/	C-4	/	/	TO-4	/	OHTM-TO- 50	Parker (Denison UTTO) HF-1 to HF-2	/
	MULTIA SUPRA UTTO 10W-30	GL-4	/	MF1110 / MF1127 / MF1129A / MF1135 / MF1141 / MF1143 MF1145	C-4	* MS 1204 / 1205 / 1206 / 1207 / 1209 / 1210 * Hy-Tran B-6 * New Holland FNHA-2-C201.00	MAT 3505 / 3509 / 3525 / 3526	TO-2	/	/	/	/
	MULTIA SUPRA UTTO 10W-30 EP	/	/	MF1135	/	/	/	/	/	/	/	/
TECHNO- SYNTHESÉ®	MULTIA MEGA-X STOU 10W-40	CG-4 / GL-4	E3	M1135 / M1138 / M1139 / M1141 / M1143 / M1144 M1145	C-4	* MS 1204 / 1205 / 1206 / 1207 / 1209 / 1210 / 1216 / 1230 / 1317 * Hy-Tran B-6 * MS-143-145 International Farmall (TCH Fluid) / MS-185 (TFD Fluid)	MAT 3505 / 3510 / 3525 / 3526	TO-2	MB 227.1	/	Parker (Denison UTTO) HF-1 to HF-2	Fiat Hesston AF-87
FULLY SYNTHETIC	MULTIA ULTIMA UTTO 10W-30	GL-4	/	M1135 / M1141 / M1143 / M1145	C-4	/	MAT 3525	/	/	/	/	/

HD Multifunctional Oils 2025 – Products & Specs

Colour code
 Black > Meets the spec **Blue** > Approved

Part 2/3

		Ford ESN / WSS	International Harvester	JCMAS – Japanese Construction Mechanization Association	John Deere	Komatsu	Kubota	Military PRF	New Holland	Renk- Doromat	Sauer Sunstrand/ Danfoss	Eaton Sperry Vickers	Steiger
MINERAL	MULTIA SUPRA STOU 10W-30	M2C121-E / M2C134-D / M2C159-C / M2C41-B	/	/	J20C / J27	/	/	2104D	* NH 024-C / 324-B / 410-B / 540-B	/	/	/	/
	MULTIA SUPRA STOU 15W-40	* M2C159-A/B/C / M2C134-A/C/D / M2C86-A/B/C / M2C77-A / M2C41/43 / M2C48-B/C / M2C53-A/B / M2C142-A / M2C143 / M2C9-2A * FNH 82009201/2/3 / FNHA-2-C-200 / FNHA-2-C-201	IHC B-5	HK P-041 & P-042	J14A-C / J20A / J20B / J20C / J20D / J21A / J27	/	/	/	/	87.3 & 874A/B	Hydrostatic Trans Fluid	I-286-S M2950S	Steiger HTF (SEMS 17001)
	MULTIA SUPRA UTTO 10W TO-4	/	/	/	/	KES 07.868.1	/	/	/	/	/	I-286-S M2950S	
	MULTIA SUPRA UTTO 30 TO-4	/	/	/	/	KES 07.868.1	/	/	/	/	/	I-286-S M2950S	
	MULTIA SUPRA UTTO 50 TO-4	/	/	/	/	KES 07.868.1	/	/	/	/	/	I-286-S M2950S	
	MULTIA SUPRA UTTO 10W-30	M2C41-B / M2C134-D / M2C86-B / M2C86-C / M2C48-B / M2C53-A	/	/	J20C	AXO 80 KES 07.866	UDT	/	/	/	/	/	/
	MULTIA SUPRA UTTO 10W-30 EP	M2C86-B	/	/	/	/	/	/	/	/	/	/	/
TECHNO-SYNTHESE®	MULTIA MEGA-X STOU 10W-40	* M2C159-A/B/C / M2C134-A/C/D / M2C86-A/B/C / M2C77-A / M2C41/43 / M2C48-B/C / M2C53-A/B / M2C142-A / M2C143 / M2C9-2A * FNH 82009201/2/3 / FNHA-2-C-200 / FNHA-2-C-201	IHC B-5	HK P-041 & P-042	J14A-C / J20A / J20B / J20C / J20D / J21A / J27	/	/	/	/	87.3 & 874A/B	Hydrostatic Trans Fluid	I-286-S M2950S	Steiger HTF (SEMS 17001)
FULLY SYNTHETIC	MULTIA ULTIMA UTTO 10W-30	/	/	/	J20C / J20D	/	UDT	/	/	/	/	/	

HD Multifunctional Oils 2025 – Products & Specs

Colour code
 Black > Meets the spec Blue > Approved

		Part 3/3			
		Versatile	Volvo	White farm	ZF
MINERAL	MULTIA SUPRA STOU 10W-30	/	/	/	06D
	MULTIA SUPRA STOU 15W-40	Versatile Gear and HydrTrans Fluid 23M & 24M	/	Q-1826	06B / 06C / 07B
	MULTIA SUPRA UTTO 10W TO-4	/	/	/	03C
	MULTIA SUPRA UTTO 30 TO-4	/	/	/	03C / 07F
	MULTIA SUPRA UTTO 50 TO-4	/	/	/	07D
	MULTIA SUPRA UTTO 10W-30	/	WB-101	Q-1705 / 1766 / 1802 / 1826	03E / 05F / 06K / 17E / 21F
	MULTIA SUPRA UTTO 10W-30 EP	/	/	/	/
TECHNO-SYNTHESE®	MULTIA MEGA-X STOU 10W-40	Versatile Gear and HydrTrans Fluid 23M & 24M	/	White Q-1826	06B / 06C / 07B
FULLY SYNTHETIC	MULTIA ULTIMA UTTO 10W-30	/	WB-101 WB-102	/	/

Old design



Mineral

Label design

New design



MOTUL

Note: Only 1 sku in small packaging

Note: All packshots, front and back labels are available in PIM

05. Marketing revamp - Multifunctional oils

06.



Additional assets

Communication support

Optimal match with BU needs

- Meeting end of April with key HD leaders
- Outcome >>
 - Internal leaflet presentation to be created for Engine oils > June/July 2025
 - Full brochure with global HD range > November 2025

New TDS & Motul School

MOTUL TEKMA ULTIMA 5W-30 LS FE

Heavy Duty Diesel Engine Oil
 Fully synthetic
 Low SAPS – Low HTHS – Fuel Economy

TYPE OF USE

TEKMA ULTIMA 5W-30 LS FE is a high-performance mixed-fleet engine oil which has been specially developed for the latest generation of diesel engines meeting Euro I to VI stage emission standards. It is suitable for on- and off-highway applications where an API FA-4 lubricant is specified by the manufacturer.

This top-tier lubricant maximizes fuel economy while providing exceptional wear and oxidation control, contributing to durability and extended drain intervals.

Thanks to its Low SAPS-technology (with low levels of Sulphated Ash, Phosphorus and Sulphur), TEKMA ULTIMA LS FE 5W-30 protects engines fitted with after-treatment systems such as diesel particulate filters (DPF) and other emission regulating systems (EGR, SCR and catalysts).

PERFORMANCES

STANDARDS	ACEA F01-24 API FA-4/SN JASO DH-2
APPROVALS	CATERPILLAR ECF-3 CUMMINS CES 20087 DAIMLER DTFR 15C130 (former MB 228.61) MACK EOS-5 RENAULT TRUCKS RVI RLD-5 VOLVO VDS-5
PERFORMANCES	DETROIT DIESEL DFS63K223

The 2024 ACEA Oil Sequences introduce a new engine oil category, F01, which has specific viscosity requirements distinct from the existing E11-24 oil specifications. This addition aligns with manufacturers' efforts to enhance fuel efficiency and meet the latest Euro VI emission standards.

Furthermore, the F01 category aims to meet high-temperature and shear stability demands for engines using biodiesel blends.

We retain the right to modify the general characteristics of our products in order to offer to our customers the latest technical development.

Product specifications are definitive from the order which is subject to our general conditions of sale and warranty.

MOTUL - 119 Bd Félix Faure - 93303 - Aubervilliers Cedex - BP 94 - FRANCE - Tel: 33 1 48 11 70 00 - Fax: 33 1 48 33 28 79 - www.motul.com

M3M 1/3 TECHNICAL DATA SHEET

MOTUL TEKMA ULTIMA 5W-30 LS FE

Heavy Duty Diesel Engine Oil
 Fully synthetic
 Low SAPS – Low HTHS – Fuel Economy

RECOMMENDATIONS

API FA-4 specific oils are formulated for use in on-highway applications with diesel fuel sulfur content up to 15 ppm. They are blended to a high temperature high shear (HTHS) viscosity range of 2.9cP-3.2cP to assist in reducing GHG emissions. These oils are especially effective at sustaining emission control system durability where particulate filters and other advanced after-treatment systems are used.

API FA-4 oils are neither interchangeable nor backward compatible with API CK-4, CJ-4, CI-4 with CI-4 PLUS, CI-4, and CH-4 oils.

JASO DH-2 describes a low sulphated ash oil designed for the lubrication of Heavy Duty Diesel Engines, particularly when equipped with exhaust after treatment devices.

Cummins CES 20087 is a low SAPS lubricant specification designed for use in high performance medium- and heavy-duty diesel engines where advanced aftertreatment systems such as Diesel Particulate Filters (DPFs) are fitted. With a HTHS viscosity of 2.9-3.2cP, these lubricants are designed to provide enhanced fuel economy in select engine models including newer on-highway X12 and X15 on-highway engines. Cummins engines that require this lubricant specification would typically align with Euro VI emissions standards in Europe and EPA GHG 2016 in North America.

Daimler DTFR 15C130 (formerly MB 228.61) is a Top Tier low SAPS lubricant specification designed for use in high performance medium and heavy-duty diesel engines where advanced aftertreatment systems such as Diesel Particulate Filters (DPFs) are fitted. With a HTHS viscosity of 2.9-3.2cP, these lubricants are designed to provide enhanced fuel economy benefits to the latest Daimler OM471A Euro VI engines.

Detroit Diesel DF593K223 covers the FA-4 engine oils with an emphasis on fuel-economy improvements.

Volvo developed the VDS-5 specification to help improve the fuel economy of its engines and explore the possibility of longer drain intervals. Oils meeting the VDS-5 spec, or the comparable EOS-5 specification for Mack and RLD-5 for Renault trucks, are formulated with a powerful additive package to help prevent oil degradation caused by oxidation. VDS-5 / EOS-5 / RLD-5 oils are suitable only for 2021 GHG and newer fuel-efficient Volvo D13 / Mack MP 8 / RENAULT TRUCKS 13L EURO VI Step-D engines. These oils are not backwards compatible for use in older engines.

PROPERTIES

Color	ASTM D1500	Scale 8.0 (amber)
Viscosity grade	SAE J 300	5W-30
Density at 20°C (68°F)	ASTM D1268	0.855
Viscosity at 40°C (104°F)	ASTM D445	60.8 mm ² /s
Viscosity at 100°C (212°F)	ASTM D445	10.2 mm ² /s
Viscosity Index	ASTM D2270	158
Pour point	ASTM D97	-42.0 °C / -44.0 °F
Sulfated Ash	ASTM D674	% weight 0.97
TBN	ASTM D2896	9.8 mg KOH/g
Flash point	ASTM D62	218 °C / 424 °F

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M3M 2/3 TECHNICAL DATA SHEET

MOTUL TEKMA ULTIMA 5W-30 LS FE

Heavy Duty Diesel Engine Oil
 Fully synthetic
 Low SAPS – Low HTHS – Fuel Economy

RECOMMENDATIONS

Due to its low HTHS (High Temperature High Shear) viscosity, this oil can only be used in compatible engines. Please consult the manufacturer's recommendations for more information.

Oil change. As per the manufacturer's recommendations.

We strongly advise strictly adhering to the oil change intervals specified by the manufacturer.

We also recommend the use of an oil monitoring program to optimize oil change intervals and maximize equipment protection.

PROPERTIES

Color	ASTM D1500	Scale 8.0 (amber)
Viscosity grade	SAE J 300	5W-30
Density at 20°C (68°F)	ASTM D1268	0.855
Viscosity at 40°C (104°F)	ASTM D445	60.8 mm ² /s
Viscosity at 100°C (212°F)	ASTM D445	10.2 mm ² /s
Viscosity Index	ASTM D2270	158
Pour point	ASTM D97	-42.0 °C / -44.0 °F
Sulfated Ash	ASTM D674	% weight 0.97
TBN	ASTM D2896	9.8 mg KOH/g
Flash point	ASTM D62	218 °C / 424 °F

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M3M 3/3 TECHNICAL DATA SHEET

TDS revamp

- New TDS available in PIM
 - Engine oils > ok
 - Transmission & Multifunctional oils > work in progress
- Correct and same templates for all products
- More complete technical information
 - Products
 - Standards
 - OEM

Motul School / e-Learning

- New HD modules will be created H2 2025
 - Technical
 - Marketing and business oriented

MSDS availability

QUICK FDS
by 3E



QUICK FDS
by 3E

BESOIN DE COMPLÉTER VOTRE INVENTAIRE ?
BESOIN DE TOUTES VOS FDS À JOUR ?

Nous récupérons pour vous
toutes les FDS auprès de vos fournisseurs

Confiez-nous votre collecte !

En savoir plus

Quick FDS

- All MSDS to be available
 - Engine oils > ok
 - Transmission & Multifunctional oils > work in progress

Trouvez votre FDS

Consultez les fiches de données de sécurité des 900 fournisseurs membres Quick-FDS.
Plus de 3 000 000 de références.

🔍 Saisir un fournisseur

| OK

07.



**Phase-out/in process
X
Supply Chain**

Phase-out > Phase-in

- **Golden rule** at HQ level / plants / warehouses
 - No switch to a new sku before depleting the stock of the previous one
 - Not applicable for new profiles
- **Availability** projection
 - Supply manager is working on the stock coverage of the existing skus...
 - ... to create a production schedule for the new skus
- **Follow-up** for all BUs
 - An online file has been created and shared in the Product Dpt. newsletter :
 - Old x new skus conversion chart
 - EOL information
 - Production / availability date sku by sku
 - Link: [HD Revamp 2025 - old sku depletion_ new sku availability](#)

08.



Timeline

		Q3/Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025
PHASE 1 Technical revamp → Engine oils	Tender #1	... - December				
	New formulas industrialization		January			
	Production with new formulas		March - ...	→	... - July	
PHASE 1 Technical revamp → Transmission & Multifunctional oils	Tender #2		... - February			
	New formulas industrialization			April - June		
	Production with new formulas				July - - October
PHASE 2 Marketing revamp	Phase out process		→	→	→	
	Phase in process		→	→	→	
	Product availability		March - ...	→	→	... - November

Merci



Thank you